



1300 Web Pro Testimonial - James Deck

I was looking for someone to make me accountable to myself.

The longer term things tend to get shoved on the backburner on a day to day basis otherwise.

The main thing we're working on is systematising our business.

It is definitely beneficial to have an objective third party like Mark to make sure I'm doing the things I commit to doing every fortnight.

Working with Mark has changed the way I deal with my staff - his experience with people issues in larger organisations has helped me a lot. **Mark's good at looking at things objectively - he doesn't just come out with an opinion** - he says what the issue is and helps you identify the best outcome.

We're certainly happy. We're getting things aligned so that when we're ready to ramp it up, we'll be able to.

I think you have to be prepared to put the effort in and you have to be progressive - then coaching will work well.

27/05/10

